



**首钢福山资源集团有限公司**

**SHOUGANG FUSHAN RESOURCES GROUP LIMITED**

(Stock Code : 0639.HK)

# 2018 Interim Results

August 2018



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# Agenda



- **2018 Interim Results Highlights**
- **2018 Interim Operations Review**
- **2018 Interim Financial Review**
- **Major Construction Projects Progress**
- **Business Outlook**



# 2018 Interim Results Highlights



## Revenue

Revenue was HK\$ 1,978 million

## EBITDA

EBITDA\* was HK\$ 1,158 million

## Attributable Profit

Profit attributable to the shareholders was HK\$ 638 million

## Cash

Free cash and bill receivables was approximately HK\$ 6,185 million

## Dividend

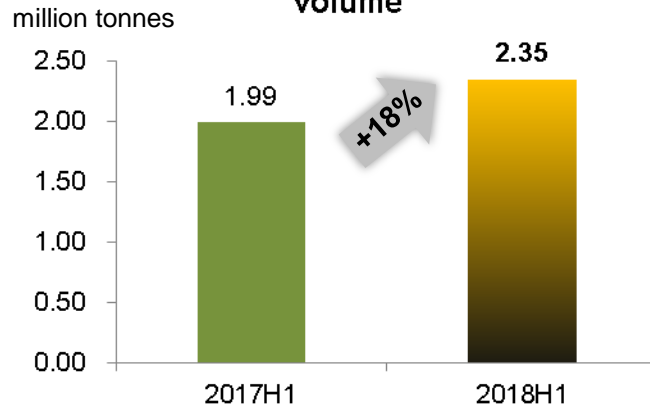
Recommended interim dividend of HK 8.3 cents per ordinary share

\* Note: EBITDA is defined as profit before income tax plus finance costs, share of loss of an associate, depreciation and amortisation

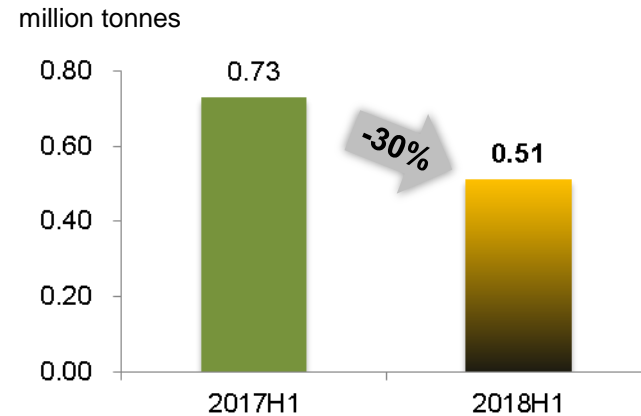
# 2018 Interim Operations Review - Production and Sales Volume



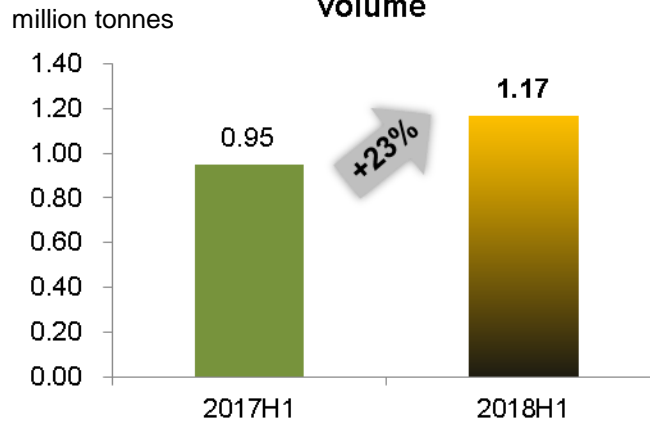
### Raw Coking Coal Production Volume



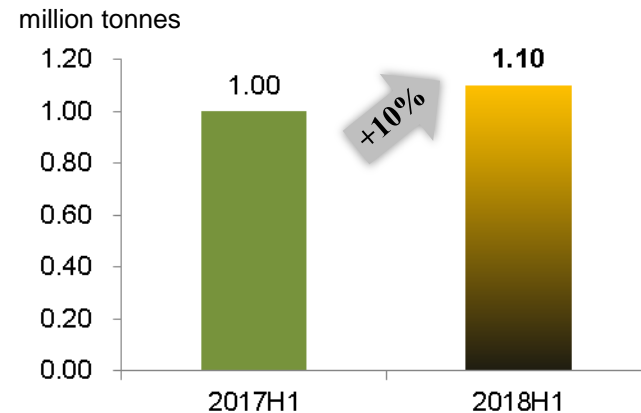
### Raw Coking Coal Sales Volume



### Clean Coking Coal Production Volume



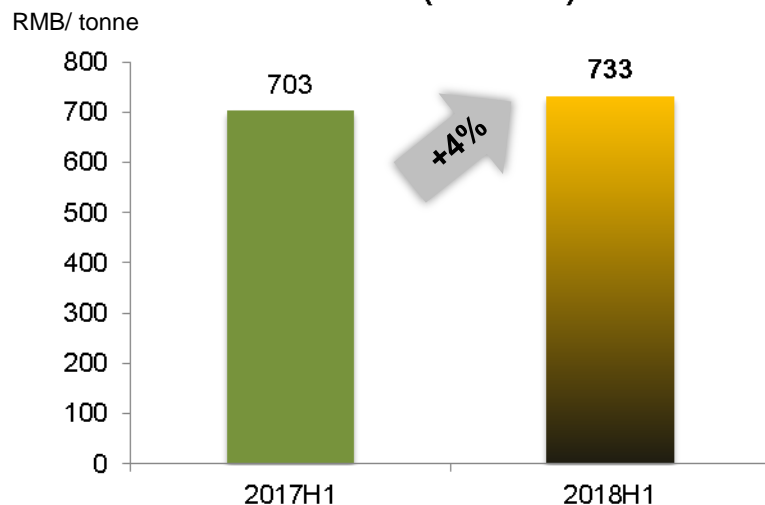
### Clean Coking Coal Sales Volume



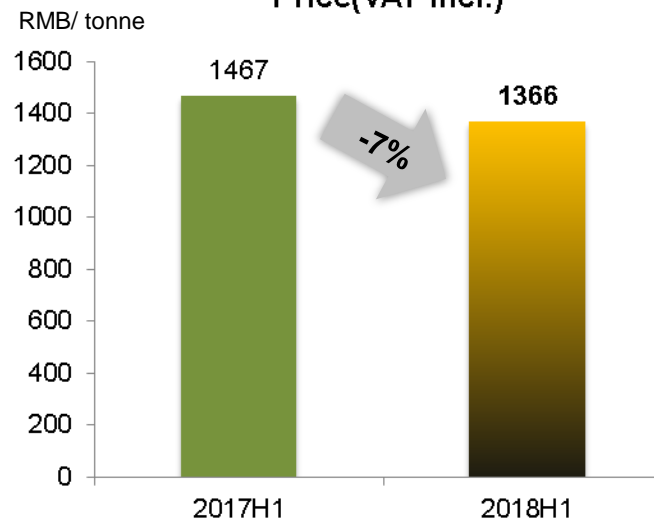
# 2018 Interim Operations Review- Average Selling Price



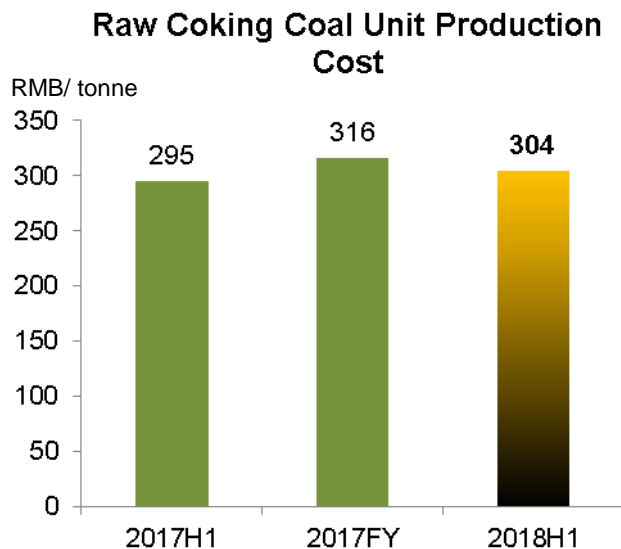
### Raw Coking Coal Average Selling Price(VAT Incl.)



### Clean Coking Coal Average Selling Price(VAT Incl.)



# 2018 Interim Operations Review- Unit Production Cost

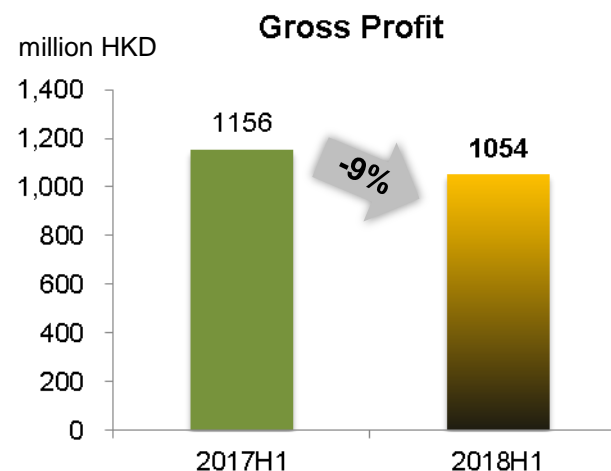
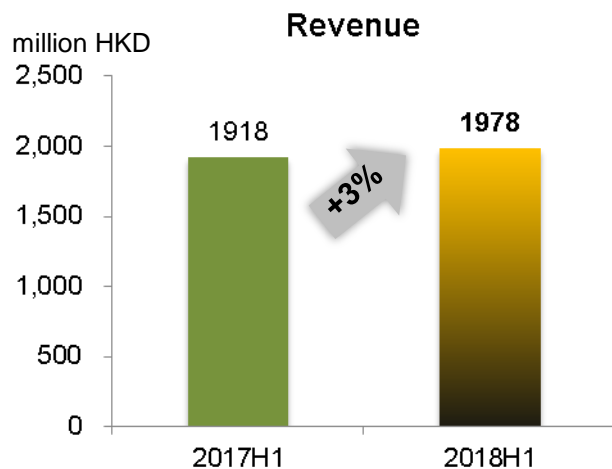


Note: The increase of raw coking coal unit production cost was majorly attributed to:

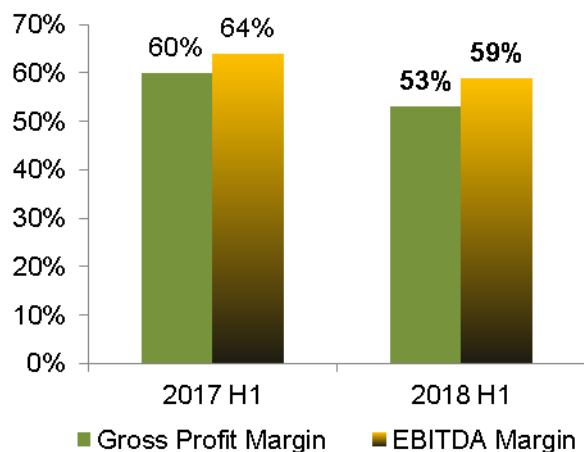
1. The Environmental Tariff and the re-provision of Environmental Restoration Fund and Coal Mines Transformation Fund by the government due to the environmental policies during the review period
2. During the review period, the market price of raw materials increased and aged construction belts were changed, both of which gave rise to our material cost



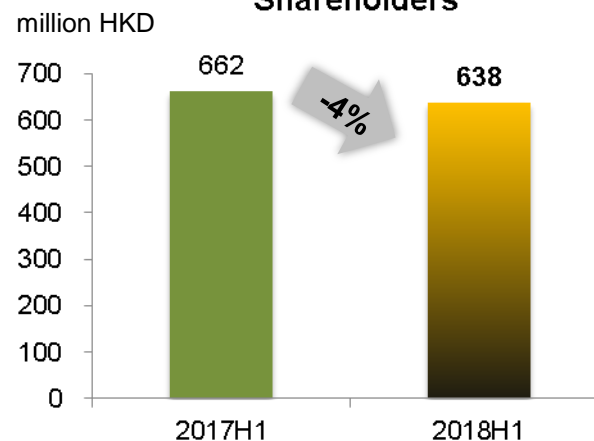
# 2018 Interim Financial Review- Key Financial Data



### Gross Profit Margin & EBITDA Margin



### Profit Attributable to Shareholders

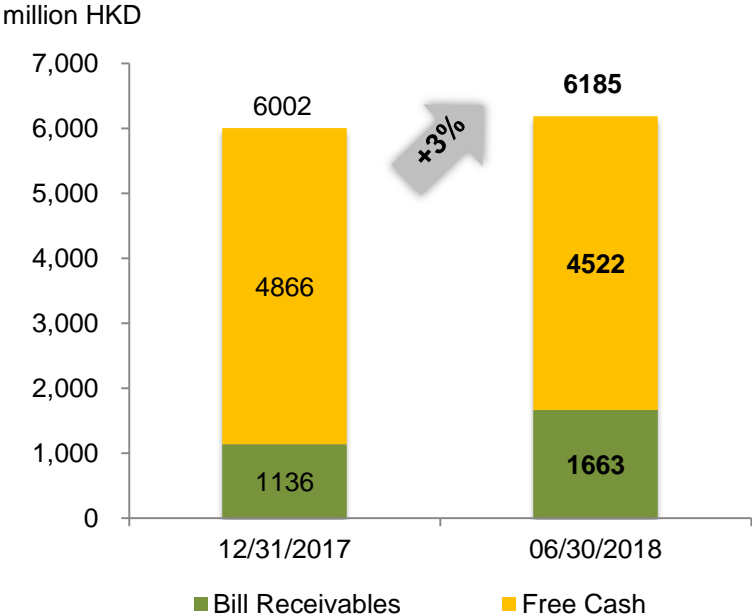




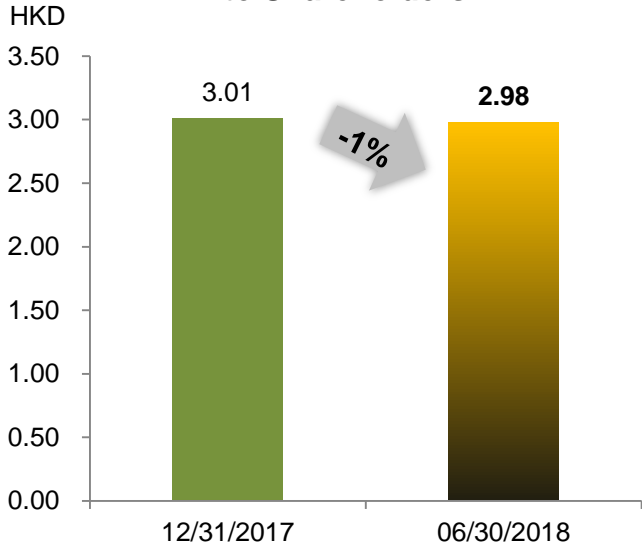
# 2018 Interim Financial Review- Strong Financial Position



### Free Cash and Bill Receivables



### Net Asset Per Share Attributable to Shareholders



# Jinjiazhuang Coal Mine Lower Coal Seam Construction Project Progress



2016

Jinjiazhuang Coal Mine initiated the lower coal seam construction project in 2016H2

2017

As of the end of 2017, approximately 80% of the project has been completed

2018H1

The project is in the middle of civil engineering and installation process after completion of mine construction in 2018H1

2018H2

Combined Trial Operation is expected to start by the end of 2018



# Major Clients



# Business Outlook



- Make effort to complete the Jinjiazhuang Coal Mine Lower Seam Construction Project as scheduled

- Keep advantage of our advanced coal capacity, and devote to controlling cost as protecting the environment

- Ensure a safe working environment for our employees as further strengthening their safety operation mindset





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*Thank you !*

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