



**首钢福山资源集团有限公司**

**SHOUGANG FUSHAN RESOURCES GROUP LIMITED**

**(股票交易代码: 0639.HK)**

# **2015 Interim Results Presentation**

**August 2015**

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# Agenda

- ◆ 2015 Interim Results Highlights
- ◆ 2015 Interim Operations Review
- ◆ 2015 Interim Financial Review
- ◆ Business Outlook



# 2015 Interim Results Highlights

Produced 2.28 million tonnes of raw coking coal and 1.46 million tonnes of clean coking coal, decreased by 23% and 2% Y-O-Y respectively

Unit Production Cost of ROM increased by 6% to RMB 260 per tonne

Revenue fell by 36% to HK\$ 1,093 million

EBITDA decreased by 33% to HK\$ 382 million

Profit Attributable to Owners was approximately HK\$ 85 million

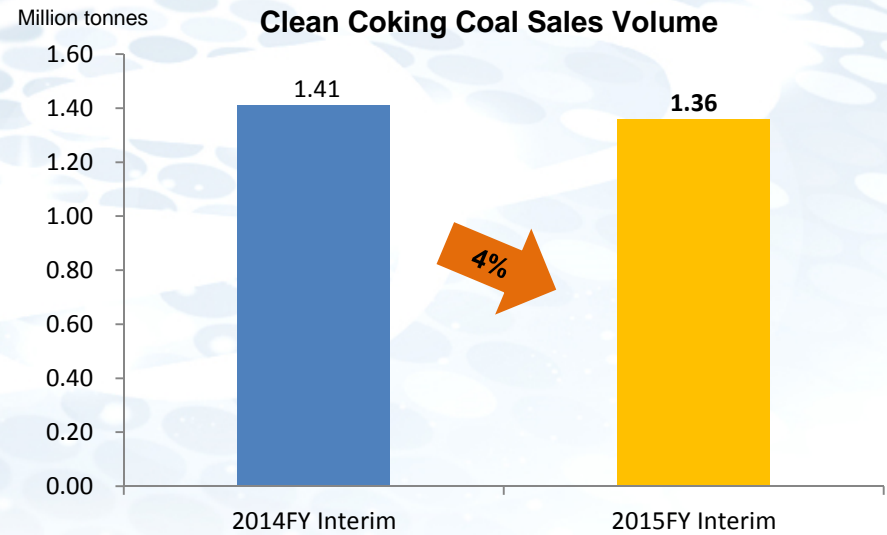
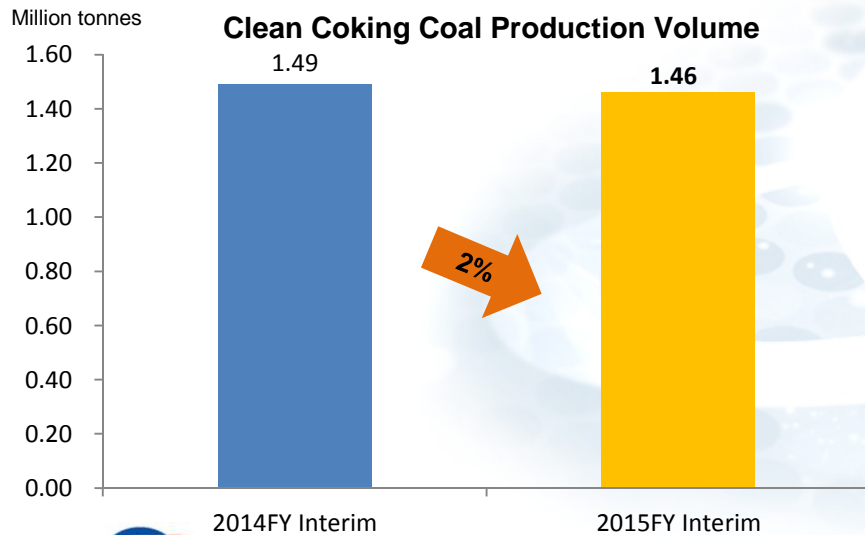
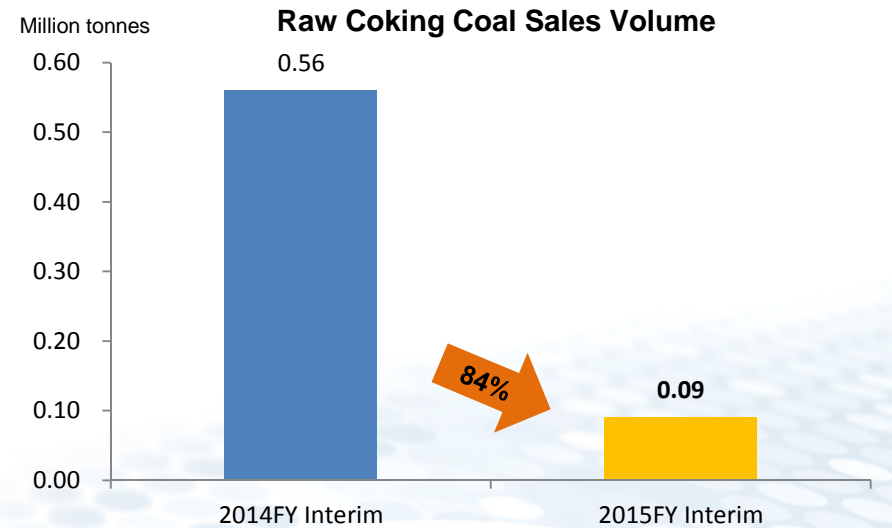
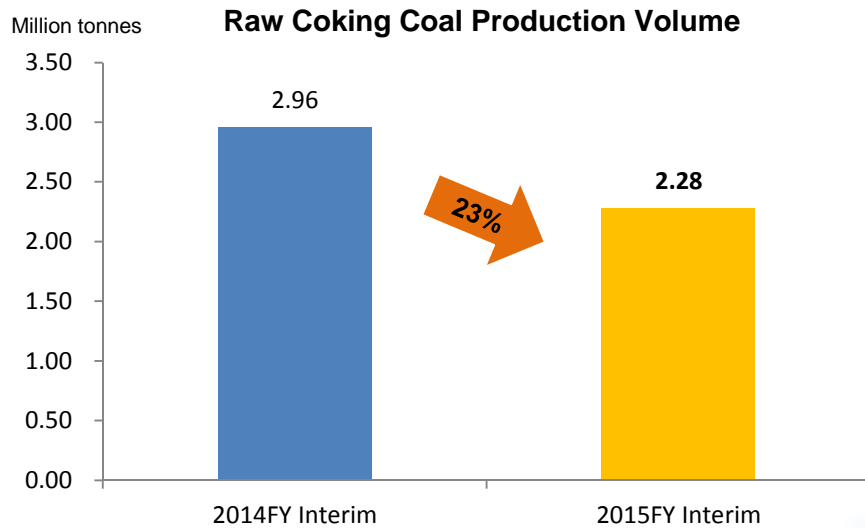
Announced interim dividend of HK 1 cent per ordinary share, special dividend HK 15 cents per ordinary share.

Free cash and bill of receivables increased to HK\$ 6,730 million



# 2015 Interim Operations Review

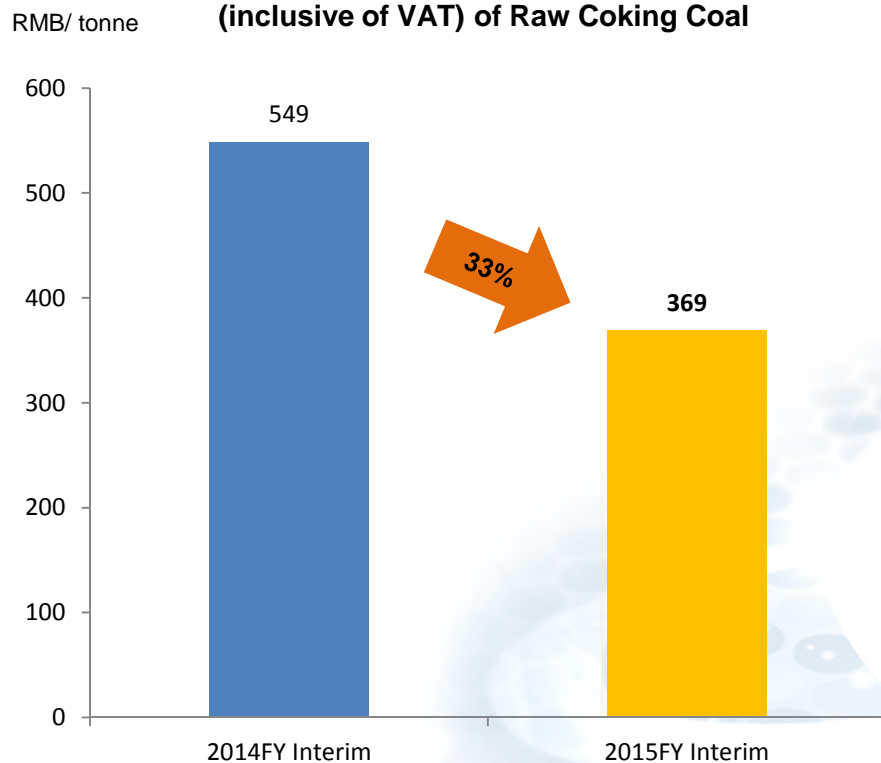
## - Production and Sales Volume



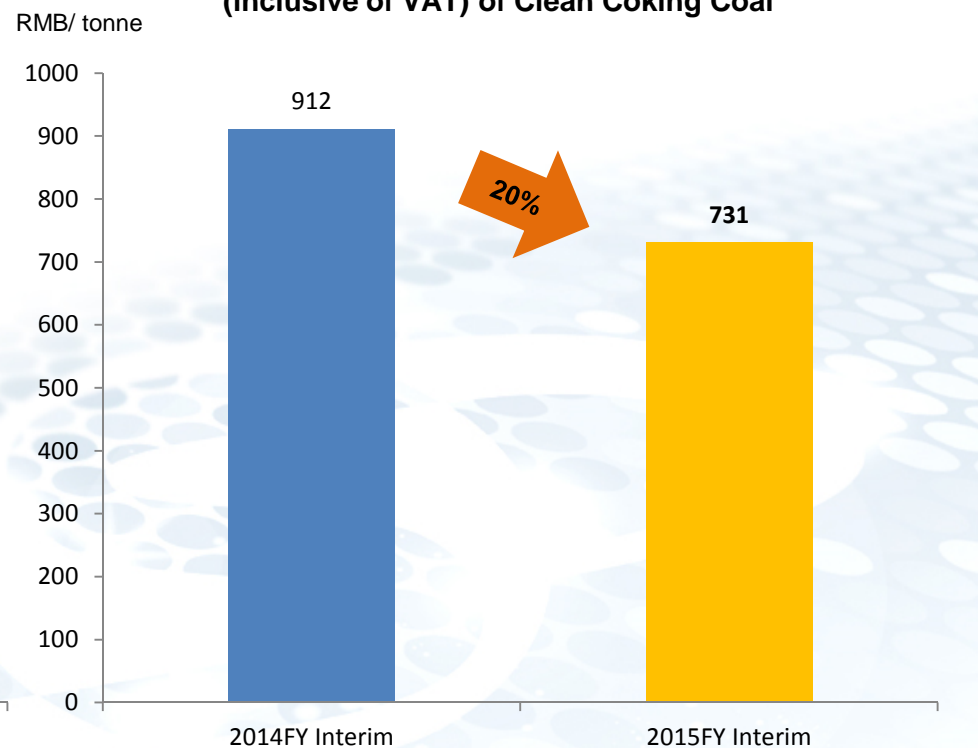
# 2015 Interim Operations Review

## - Average Selling Price

**Average Selling Price (inclusive of VAT) of Raw Coking Coal**



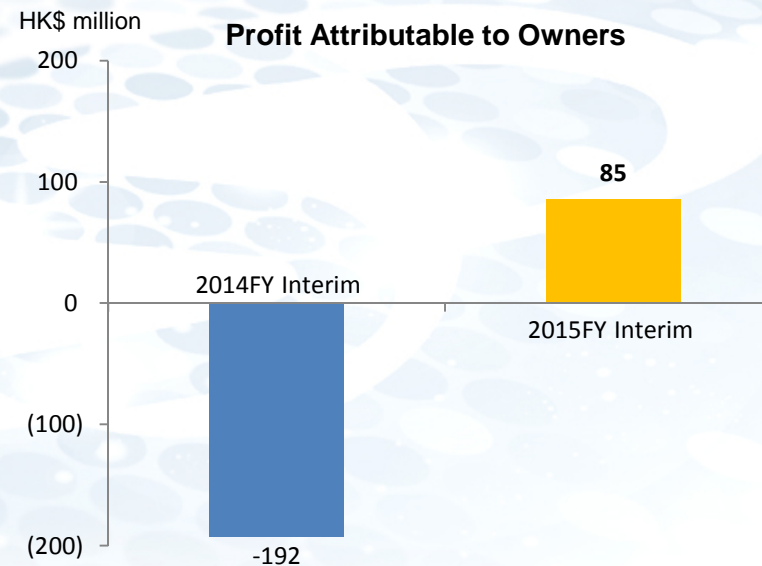
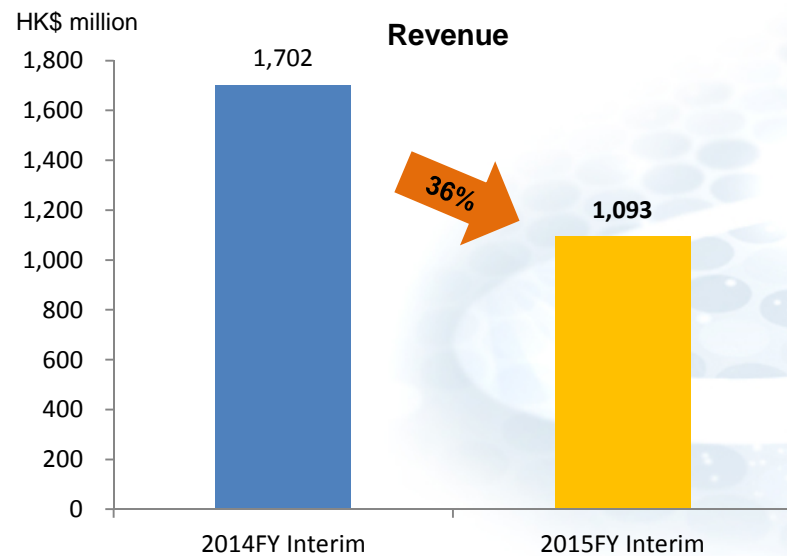
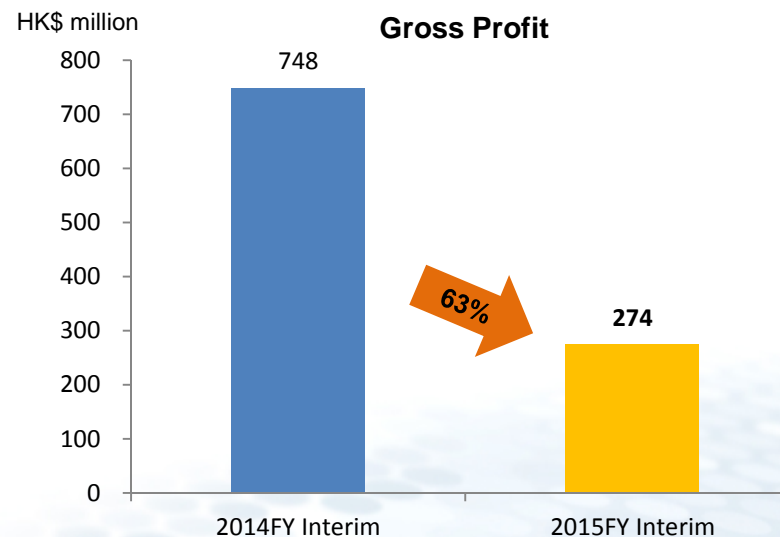
**Average Selling Price (inclusive of VAT) of Clean Coking Coal**



# 2015 Interim Financial Review

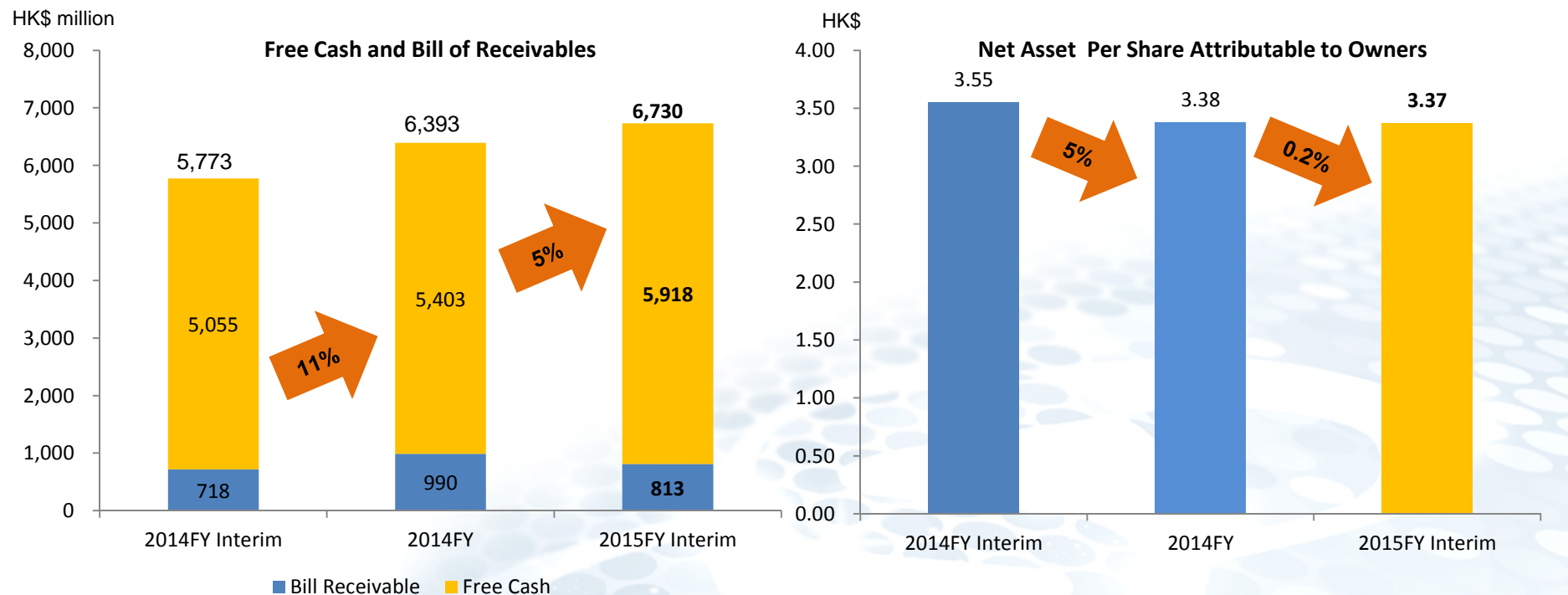
## - Key Financial Data

- Gross Profit Margin : 25%  
(2014FY Interim: 44%)
- EBITDA Margin: 35%  
(2014FY Interim: 34%)



# 2015 Interim Financial Review

## - Strong Financial Position





# Major Clients



# Business Outlook

- *Continue to improve productivity*

- *Devoted to protect the environment and provide a safe working environment for employees*

- *Deepen the strategic relationships with Shougang Group and other major steel producers*

- *Continue to seek acquisition opportunities domestic and abroad to enlarge reserves, production capacity and market share*





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***Thank You!***

**Investor Enquiries:**

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